



AGENDA – October 19, 2015
7:00 p.m. City Council Meeting
 Long Beach City Hall
 115 Bolstad Avenue West

7:00 p.m. CALL TO ORDER; PLEDGE OF ALLEGIANCE; AND ROLL CALL

Call to order	Mayor Andrew, Council Member Linhart, Council Member Perez,
And roll call	Council Member Murry, Council Member Hanson, and Council Member Phillips

CONSENT AGENDA – TAB A

All matters, which are listed within the consent section of the agenda, have been distributed to each member of the Long Beach City Council for reading and study. Items listed are considered routine by the Council and will be enacted with one motion unless a Council Member specifically requests it to be removed from the Consent Agenda to be considered separately. Staff recommends approval of the following items:

- Minutes, October 5, 2015 Regular City Council meeting.
- Payment Approval List for Warrant Registers 55795-55844 & 78745-78822 for \$243,138.70

BUSINESS

- **AB 15-54a City Hall Copier Lease agreement – TAB B**
- **AB 15-55 26th Street North Crosswalk – TAB C**
- **AB 15-56 Mayor’s Proclamation regarding Indigenous Peoples Day – October 10, 2016 – TAB D**
- **AB 15-57 Rapid Housing for Veterans – TAB E**

ORAL REPORTS

•	City Council	Mayor	City Administrator	Department Heads
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CORRESPONDENCE AND WRITTEN REPORTS – TAB E

- **Correspondence – Washington State Hospital Association Bulletin**
- **Correspondence – Councilman Perez letter regarding County LTAC**
- **Correspondence – Councilman Perez providing The Daily News Article regarding tourism**
- **Correspondence – The American Legion Safety Awards Invitation**

FUTURE CITY COUNCIL MEETING SCHEDULE

The Regular City Council meetings are held the 1st and 3rd Monday of each month at 7:00 PM and may be preceded by a workshop.
 November 2, 2015, November 16, 2015, December 7, 2015, December 21, 2015

PUBLIC COMMENT

At this time, the Mayor will call for any comments from the public on any subject whether or not it is on the agenda for any item(s) the public may wish to bring forward and discuss. Preference will be given to those who must travel. **Please limit your comments to five minutes. The City Council does not take any action or make any decisions during public comment.** To request Council action during the Business portion of a Council meeting, contact the City Administrator at least one week in advance of a meeting.

ADJOURNMENT

American with Disabilities Act Notice: The City Council Meeting room is accessible to persons with disabilities. If you need assistance, contact the City Clerk at (360) 642-4421 or advise City Administrator at the meeting.

TAB - A

LONG BEACH CITY COUNCIL MEETING

October 5, 2015

CALL TO ORDER; PLEDGE OF ALLEGIANCE; ROLL CALL

Mayor Andrew called the meeting to order at 7:00 p.m. and asked for the Pledge of Allegiance and roll call.

ROLL CALL

David Glasson, City Administrator, called roll with Mayor Andrew, C. Hanson, C. Perez, C. Phillips, and C. Linhart present. C. Murry absent.

CONSENT AGENDA

Minutes, September 21, 2015 Regular City Council meeting

Payment Approval List for Warrant Registers 55764- 55794 & 78625 - 78744 for \$200,901.24

C. Phillips made the motion to approve Consent Agenda and C. Hanson seconded the motion. 4 Ayes, 1 Absent, motion passed.

BUSINESS

AB 15-53 Execution of Contract for Cultural Resources Work

AB 15-54 City Hall Copier Lease agreement

ORAL REPORTS

C. Phillips, C. Perez, C. Hanson, C. Linhart, Mayor Andrew, David Glasson, City Administrator, Police Chief Flint Wright, and Gayle Borchard, Community Development Director presented reports.

CORRESPONDENCE AND WRITTEN REPORTS

- Sales & Lodging Tax Report for September
- Long Beach Police Report for September
- Code Enforcement Report to Council
- Geocachers Welcome
- PCSO AHAB Siren test October 15, 2015 @ 10:15 am
- Business License - Inferno Computers LLC – Outside City Limits
- Business License- Coast Home – 110 Pacific Ave South
- Business License – Elite RV Mobile Repair Service – 1512 Pacific North
- Business License – John Eric Suprunowski – Outside City Limits
- Business License – Metro Espresso – 1308 Pacific Ave South
- Business License – Terex Utilities, Inc. – Outside City Limits
- Correspondence- Mike Kutras

PUBLIC COMMENT

No comment

ADJOURNMENT

The Mayor adjourned the meeting at 7:54 p.m.

Mayor

ATTEST:

City Clerk



Warrant Register

Check Periods: 2015 - October - First

I, THE UNDERSIGNED DO HEREBY CERTIFY UNDER PENALTY OF PERJURY THAT THE MATERIALS HAVE BEEN FURNISHED, THE SERVICES RENDERED OR THE LABOR PERFORMED AS DESCRIBED HEREIN AND THAT THE CLAIM IS A JUST, DUE AND UNPAID OBLIGATION AGAINST THE CITY OF LONG BEACH, AND THAT I AM AUTHORIZED TO AUTHENTICATE AND CERTIFY TO SAID CLAIM.

Number	Name	Print Date	Clearing Date	Amount
Direct Deposit Run - 10/2/2015	Payroll Vendor	10/5/2015		\$17,724.66
55795	Andrew, Robert E.	10/5/2015		\$17,724.66
55796	Bell, Helen S	10/5/2015		\$395.85
55797	Payroll Vendor	10/5/2015		\$1,390.78
55798	Bonney, Matthew T	10/5/2015		Void
55799	Payroll Vendor	10/5/2015		\$1,275.42
55800	Payroll Vendor	10/5/2015		Void
55801	Payroll Vendor	10/5/2015		Void
55802	Cutting, Jeffrey G.	10/5/2015		\$1,979.07
55803	Daulton, Alan T	10/5/2015		\$563.64
55804	Gilbertson, Bradley K	10/5/2015		\$1,481.45
55805	Payroll Vendor	10/5/2015		Void
55806	Gray, Karen	10/5/2015		\$47.00
55807	Hanson, Natalie	10/5/2015		\$266.95
55808	Huff, Timothy M.	10/5/2015		\$1,480.07
55809	Kaino, Kris	10/5/2015		\$1,015.75
55810	Linhart, Steven P	10/5/2015		\$266.95
55811	Payroll Vendor	10/5/2015		Void
55812	Mortenson, Tim	10/5/2015		\$1,898.14
55813	Murry, Del R	10/5/2015		\$266.95
55814	Padgett, Timothy J	10/5/2015		\$1,398.32
55815	Perez, Arthur Mark	10/5/2015		\$186.15
55816	Phillips, Gerald S	10/5/2015		\$266.95
55817	Quittner, Jonathan H	10/5/2015		\$958.28
55818	Payroll Vendor	10/5/2015		Void
55819	Simonson, Angela B	10/5/2015		\$508.27
	Total		Check	

Council Member Council Member Council Member Clerk/Treasurer

Execution Time: 11 second(s)

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Number	Name	Print Date	Clearing Date	Amount
55820	Tobin, David M	10/5/2015		\$421.31
55821	Warner, Ralph D.	10/5/2015		\$2,334.55
55822	Williams, David L	10/5/2015		\$184.60
55823	Wood, Matthew T	10/5/2015		\$599.20
55824	Wright, Flint R	10/5/2015		\$2,448.22
55825	Payroll Vendor	10/5/2015		Void
55826	Luehe, Paul J	10/5/2015		\$1,423.07
55827	Binion, Jacob	10/5/2015		\$1,492.79
55828	Booi, Kristopher A	10/5/2015		\$1,372.49
55829	Borchard, Gayle	10/5/2015		\$1,609.82
55830	Church, Kellen M	10/5/2015		\$1,190.38
55831	Goulter, John R.	10/5/2015		\$1,534.43
55832	Russum, Richard	10/5/2015		\$1,158.67
55833	Zuern, Donald D.	10/5/2015		\$2,192.19
55834	AFLAC	10/5/2015		\$430.64
55835	Association of WA Cities	10/5/2015		\$24,031.63
55836	City of Long Beach - Fica	10/5/2015		\$11,218.86
55837	City of Long Beach - FWH	10/5/2015		\$8,034.21
55838	Council Gift Fund	10/5/2015		\$60.00
55839	Dept of Labor & Industries	10/5/2015		\$2,224.69
55840	Dept of Retirement Systems	10/5/2015		\$10,890.05
55841	Dept of Retirement Systems	10/5/2015		\$1,300.00
55842	Massmutual Retirement Services	10/5/2015		\$650.00
55843	Teamsters Local #58	10/5/2015		\$220.50
55844	Washington Support Registry	10/5/2015		\$75.00
78745	Coleman, George	10/2/2015		\$100.00
78746	Elyson, Sue	10/5/2015		\$51.57
78747	Gilbertson, Brad	10/5/2015		\$78.26
78748	Glasson, David	10/5/2015		\$139.50
78749	Myers, Ragan	10/5/2015		\$71.43
78750	Green, Eartha	10/5/2015		\$973.00
78751	Visa	10/5/2015		\$1,375.44
78752	Tangly Cottage Garden	10/7/2015		\$388.44
78753	NASELLE-GRAYS RIVER SCHOOL DIST	10/5/2015		\$100.00
78754	Haskin, Katie	10/8/2015		\$59.48
78755	MAC TOOLS	10/8/2015		\$465.33
78756	CenturyLink	10/12/2015		\$1,956.47
78757	Class of 2016	10/13/2015		\$31.00
78758	Tse, Brian P	10/15/2015		\$1,066.74
78759	Weatherby, Cheryl	10/15/2015		\$60.00
78761	Dufour, Gary	10/15/2015		\$795.00
78762	Artist, Don Nisbett	10/16/2015		\$728.32
78763	Airgas USA LLC	10/16/2015		\$29.73
78764	All Safe Mini Storage	10/16/2015		\$190.00
78765	ALS ENVIRONMENTAL	10/16/2015		\$314.00
78766	AlSCO-American Linen Div.	10/16/2015		\$191.15

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Register

Number	Name	Print Date	Clearing Date	Amount
78767	Bailey's Saw Shop	10/16/2015		\$11.81
78768	Beach Batteries	10/16/2015		\$75.61
78769	BMC WELDING	10/16/2015		\$150.92
78770	Borchard, Gayle	10/16/2015		\$15.99
78771	BSK Associates	10/16/2015		\$215.00
78772	Calvert Technical Services	10/16/2015		\$22,270.28
78773	Cascade Columbia Distribution CO	10/16/2015		\$2,931.78
78774	CenturyLink	10/16/2015		\$1,932.79
78775	Chevron & Texaco Business Card Services	10/16/2015		\$2,500.00
78776	Chinook Observer	10/16/2015		\$589.87
78777	Clatsop Power Equipment	10/16/2015		\$35.88
78778	CRUISE MASTER PRISMS	10/16/2015		\$38.30
78779	CURRAN-MCLEOD, INC	10/16/2015		\$1,320.00
78780	Dennis Company	10/16/2015		\$837.01
78781	Dept of Ecology	10/16/2015		\$1,532.02
78782	Elyson, Sue	10/16/2015		\$49.00
78783	Englund Marine Supply	10/16/2015		\$767.11
78784	Evergreen Rural Water of WA	10/16/2015		\$494.23
78785	Evergreen Septic Inc	10/16/2015		\$267.00
78786	Ferguson Enterprises, Inc #3001	10/16/2015		\$195.12
78787	GE Analytical Instruments, Inc	10/16/2015		\$622.78
78788	Goelz, Doug	10/16/2015		\$3,309.75
78789	GRAINGER	10/16/2015		\$1.02
78790	Gunarama Wholesale, Inc.	10/16/2015		\$1,898.30
78791	H. D. FOWLER	10/16/2015		\$10,672.62
78792	Hach Company	10/16/2015		\$202.84
78793	Hughes Fire Equipment, Inc	10/16/2015		\$2,584.15
78794	K & L Supply, Inc.	10/16/2015		\$951.74
78795	L.N. Curtis & Sons	10/16/2015		\$134.70
78796	Law, Lyman, Daniel, Kamerrer & Bogdanovich, P.S.	10/16/2015		\$64.50
78797	Naselle Rock & Asphalt	10/16/2015		\$36.52
78798	Ocean Beach Medical Clinic	10/16/2015		\$100.00
78799	Oman & Son Builders	10/16/2015		\$475.47
78800	Pacific Art & Office Supply	10/16/2015		\$394.84
78801	Pacific County Sheriff's	10/16/2015		\$22,967.50
78802	Peninsula Sanitation	10/16/2015		\$2,133.88
78803	Peninsula Visitors Bureau	10/16/2015		\$15,450.00
78804	Penoyar, William	10/16/2015		\$1,000.00
78805	Porter Foster Rorick LLP	10/16/2015		\$1,425.00
78806	Public Utility District 2	10/16/2015		\$8,122.44
78807	Recall Secure Destruction Services	10/16/2015		\$162.20
78808	Ryan Herco Products Corp	10/16/2015		\$158.22
78809	Sid's Iga	10/16/2015		\$475.32
78810	STAPLES ADVANTAGE	10/16/2015		\$298.75
78811	SUNSET AUTO PARTS, INC	10/16/2015		\$1,434.30

Execution Time: 11 second(s)

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Register

Number	Name	Print Date	Clearing Date	Amount
78812	Tangly Cottage Garden	10/16/2015		\$679.77
78813	Terex Services	10/16/2015		\$1,408.10
78814	Total Battery & Auto	10/16/2015		\$197.81
78815	U.S. Cellular	10/16/2015		\$298.54
78816	Usa Blue Book	10/16/2015		\$179.72
78817	Visa	10/16/2015		\$1,917.94
78818	Wadsworth Electric	10/16/2015		\$2,118.63
78819	Wilcox & Flegel Oil Co.	10/16/2015		\$1,027.10
78820	Wirkkala Construction	10/16/2015		\$2,527.83
78821	World Kite Museum	10/16/2015		\$1,625.00
78822	Zumar	10/16/2015		\$218.89
	Total		Check	\$225,414.04
	Grand Total			\$243,138.70

TAB - B



**CITY COUNCIL
AGENDA BILL
AB 15-54a**

Meeting Date: October 19, 2015

AGENDA ITEM INFORMATION

SUBJECT: City Hall Copier Lease	<i>Originator:</i>	
	Mayor	
	City Council	
	City Administrator	DG
	City Attorney	
	City Clerk/Treasurer	
	City Engineer	
	Community Development Director	
	Fire Chief	
	Police Chief	
	Streets/Parks/Drainage Supervisor	
	COST: \$6,124.80	Water/Wastewater Supervisor
	Other:	

SUMMARY STATEMENT: After much needed prodding by the City Council, I looked at other vendors offering similar copiers at the state bid price. I contact Aberdeen Office Equipment and Yes Solutions. Both Aberdeen Office and Yes were cheaper than Pacific Office Automation. The lowest cost solution is from Yes Solutions at roughly \$6,124.80 per year. This is based on the lowest lease and copy rate among the three vendors. It is also the only vendor that has the equivalent price for lease as purchase, as they don't charge interest on the lease. I also was concerned with service, and both Aberdeen and Pacific Office are two hours away, but honor a four hour window for service. Yes Solutions has a technician in Warrenton, Oregon. This will be a decrease of over \$6,000 per year.

RECOMMENDED ACTION: *Authorize staff to enter into the attached agreement.*

Copier Replacement Analysis

Current Copier Agreement					
Bills	March	June	September	December	Annually
March	\$ 2,991.59	\$ 3,615.51	\$ 3,034.05	\$ 3,000.00	\$ 12,641.15
				est*	

Pacific Office Automation

Price to Lease for 60 months					
	Year 1	Year 2	Year 3	Year 4	Year 5
Monthly	\$ 895.00	\$ 895.00	\$ 895.00	\$ 895.00	\$ 895.00
Annual	\$ 10,740.00	\$ 10,740.00	\$ 10,740.00	\$ 10,740.00	\$ 10,740.00
Yearly Cumulative	\$ 10,740.00	\$ 21,480.00	\$ 32,220.00	\$ 42,960.00	\$ 53,700.00
Price to Own					
Purchase Price	\$ 14,695.00				
Annual Service	\$ 7,112.40	\$ 7,112.40	\$ 7,112.40	\$ 7,112.40	\$ 7,112.40
Yearly Cumulative	\$ 21,807.40	\$ 28,919.80	\$ 36,032.20	\$ 43,144.60	\$ 50,257.00

Aberdeen Office Equipment

Price to Lease for 60 months					
	Year 1	Year 2	Year 3	Year 4	Year 5
Monthly	\$ 607.55	\$ 607.55	\$ 607.55	\$ 607.55	\$ 607.55
Annual	\$ 7,290.60	\$ 7,290.60	\$ 7,290.60	\$ 7,290.60	\$ 7,290.60
Yearly Cumulative	\$ 7,290.60	\$ 14,581.20	\$ 21,871.80	\$ 29,162.40	\$ 36,453.00
Price to Own					
Purchase Price	\$ 10,730.50				
Annual Service	\$ 4,410.60	\$ 4,410.60	\$ 4,410.60	\$ 4,410.60	\$ 4,410.60
Yearly Cumulative	\$ 15,141.10	\$ 19,551.70	\$ 23,962.30	\$ 28,372.90	\$ 32,783.50

Yes Solutions

Price to Lease for 60 months					
	Year 1	Year 2	Year 3	Year 4	Year 5
Monthly	\$ 510.40	\$ 510.40	\$ 510.40	\$ 510.40	\$ 510.40
Annual	\$ 6,124.80	\$ 6,124.80	\$ 6,124.80	\$ 6,124.80	\$ 6,124.80
Yearly Cumulative	\$ 6,124.80	\$ 12,249.60	\$ 18,374.40	\$ 24,499.20	\$ 30,624.00
Price to Own					
Purchase Price	\$ 11,760.00				
Annual Service	\$ 3,772.80	\$ 3,772.80	\$ 3,772.80	\$ 3,772.80	\$ 3,772.80
Yearly Cumulative	\$ 15,532.80	\$ 19,305.60	\$ 23,078.40	\$ 26,851.20	\$ 30,624.00

OCTOBER 15, 2015

**PROPOSED SOLUTION
FOR
CITY OF LONG BEACH**

RECOMMENDED SOLUTION:

- **New Kyocera TASKalfa 4551ci**
- 45 Pages per minute copy and print (B&W/full-color)
- 100 Pages per minute scan speed
- 175 Sheet document processor
- Dual 500 sheet adjustable trays (5.5x8.5-12x18)
- Dual 1500 sheet large capacity letter trays
- 150 Sheet multipurpose tray (12x48 banner, letterhead, cardstock, etc)
- Full network printing and scanning capabilities (scan to email, SMB, FTP, USB)
- Super G3 fax board (with paperless send/receive)
- 100 Sheet stapling finisher with 2 & 3 hole punch
- Saddle stitch booklet finisher with bi and trifold



New Equipment Monthly Lease Cost:	\$168	(55ppm model = \$196 per month)
New Equipment Purchase Option:	\$10,080	(55ppm model = \$11,760)
Fixed BW Usage Rate:	0.008	(4,500 x 0.008 = \$36.00)
Fixed Color Usage Rate:	0.048	(6,000 x 0.048 = \$288.00)
<u>Kyocera Tiered Color Program</u>		
Tier 1 (<1% color coverage):	0.015	(3,000 x 0.015 = \$45.00)
Tier 2 (1-3% color coverage):	0.035	(1,500 x 0.035 = \$52.50)
Tier 3 (>3% color coverage):	0.055	(1,500 x 0.055 = \$82.50)
		Total: \$180.00

*** BW & COLOR USAGE INCLUDED FOR FREE THROUGH THE END OF THE YEAR, UP TO 10k BW & 15k COLOR ***

ADDITIONAL INFORMATION

- New equipment set-up, delivery, network installation and training are all included.
- All Solutions YES service and support guarantees are applicable.
- Usage rates listed above are all-inclusive for toner, drums, parts, labor **and staples** (everything except paper).
- Equipment lease cost and service rates are fixed for 60 month term.
- Pricing valid until 10/20/15.



Presented By

Mike Niebur

Cell: 503-754-6050

Direct: 503-213-1232

mike.niebur@solutionsyes.com

KYOCERA
Document Solutions



xerox



45-55 Page Per Minute Color MFP SERVICE SCHEDULES

Based on 20,000 pages per month over 5 years

1 Hour or less call
 1 Hour or more call

Kyocera TASKalfa 5551ci

Year 1	1	2	3	4	5	6	7	8	9	10	11	12
Year 2	13	14	15	16	17	18	19	20	21	22	23	24
Year 3	25	26	27	28	29	30	31	32	33	34	35	36
Year 4	37	38	39	40	41	42	43	44	45	46	47	48
Year 5	49	50	51	52	53	54	55	56	57	58	59	60

NOTES: Drum Yield: 600,000 Pages (CMY/K)
 Fuser Schedule: 300,000 Pages
 PM Schedule: 600,000 Pages
 Toner Yield: 30,000 (K), 20,000 (CMY)

Ricoh MP C5503

Year 1	1	2	3	4	5	6	7	8	9	10	11	12
Year 2	13	14	15	16	17	18	19	20	21	22	23	24
Year 3	25	26	27	28	29	30	31	32	33	34	35	36
Year 4	37	38	39	40	41	42	43	44	45	46	47	48
Year 5	49	50	51	52	53	54	55	56	57	58	59	60

NOTES: Drum Yield: 400,000 (K)
 Drum Yield: 270,000 (CMY)
 Fuser Unit: 400,000 pages
 Developing Unit: 600,000 (CMY/K)
 PM Schedule: 300,000 pages
 Toner Yield: 33,000 (K), 22,500 (CMY)

Sharp MX-5140N

Year 1	1	2	3	4	5	6	7	8	9	10	11	12
Year 2	13	14	15	16	17	18	19	20	21	22	23	24
Year 3	25	26	27	28	29	30	31	32	33	34	35	36
Year 4	37	38	39	40	41	42	43	44	45	46	47	48
Year 5	49	50	51	52	53	54	55	56	57	58	59	60

NOTES: Drum Yield: 170,000 (K)
 Drum Yield: 140,000 (CMY)
 Developing Unit: 170,000 (K)
 Developing Unit: 100,000 (CMY)
 Fuser Schedule: *None Published*
 PM Schedule: *None Set*
 Toner Yield: 40,000 (K), 18,000 (CMY)

Konica Minolta Bizhub C454

Year 1	1	2	3	4	5	6	7	8	9	10	11	12
Year 2	13	14	15	16	17	18	19	20	21	22	23	24
Year 3	25	26	27	28	29	30	31	32	33	34	35	36
Year 4	37	38	39	40	41	42	43	44	45	46	47	48
Year 5	49	50	51	52	53	54	55	56	57	58	59	60

NOTES: Drum Yield: 130,000 (K)
 Drum Yield: 95,000 (CMY)
 Developing Unit: 590,000 (CMY/K)
 Fuser Schedule: *None Published*
 PM Schedule: *None Set*
 Toner Yield: 27,000 (K), 26,000 (CMY)



Service & Support Guarantees

- ✓ **Solutions YES guarantees** you will be contacted by one of our support specialist within 60 minutes of us receiving your request for support. Your support specialist will also call 24 hours after resolving the issue to ensure your satisfaction.
- ✓ **Solutions YES guarantees** a 4 hour or less average on-site response time from the time we receive your request for support. If this commitment is not met we will credit you back one month of service.

***As of 4/1/15, our YTD average onsite response time is under 3.1 hours
with a first time fix rate of 91%.***

- ✓ **Solutions YES guarantees** that if we are unable to resolve a performance issue within 24 hours or you are unhappy with the performance of your machine for any reason we will install a loaner machine at no charge.
- ✓ **Solutions YES guarantees** your machine to have a 95% uptime over a 90 day period or we will install a loaner machine and bring your device into our service department for further analysis until the issue is fully resolved.
- ✓ **Solutions YES guarantees** the performance of your new machine to manufacturer specifications for 5 years from the date of purchase or lease or we will replace it with a machine with equal or greater capabilities and of equal or greater value.

We are so confident of our service capabilities that we will allow you to cancel your service contract at any time if we do not deliver on what we promise!

***Our 2013 customer retention rate was 99.6%
Our 2014 customer retention rate was 100%***

City of Longbeach

October 2015

Sharp MX-5140N Color Copier/ Printer/ Scanner

Features : WA/NASPO CONTRACT PRICING

- ◆ Scan Once / Print Many Technology
- ◆ 51 Pages Per Minute B/W and Color / Copies or Print
- ◆ 10" Touch Screen Display w/Tilt
- ◆ Dual 500 Sheet /Dual 1000 Sheet Paper Drawers
- ◆ Paper Sizes 5" x 8" to 11" x 17"
- ◆ 100 Sheet Bypass Handles All Sizes with Heavy Paper to 140# Index
- ◆ Reduce / Enlarge 25% to 400%
- ◆ 1200 dpi Scan / 1200 dpi Print
- ◆ Duplexing 1-999 Sheet (Std.)
- ◆ Sort / Staple 4000 Sheet Stack
- ◆ 150 Sheet Reversing Single Pass Feeder
- ◆ Network Print / Scan / Document Filing / Fax
- ◆ 320 GB Hard Drive 4 GB Copy/Scan



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Copier With Auto-Feeder / Duplex / Stand

Purchase \$10,730.50 or 60 mo. lease @ \$240.00

MX 5140 – DE21 – FN11 – RB20 – FX11 – TRX2

Prices Do Not Include Sales Tax

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Total maintenance option covering all service, parts and any supplies needed (excluding paper) is .0095 b/w or .056 color per copy. There is no minimum monthly rate and you are billed monthly, bi-monthly or quarterly.

Fred Scott - Aberdeen Office Equipment – 533-0352

From
City of Long Beach
115 Bolstad Avenue West
Long Beach, WA 98631

Ship To
City of Long Beach
115 Bolstad Avenue West
Long Beach, WA 98631

To
Sharp Electronics Corp.
C/O Aberdeen Office Equipment
Sharp Plaza, Box B
Mahwah, NJ 07430

Mail Invoices To
City of Long Beach
P.O. Box 310
Long Beach, WA 98631

NASPO State Contract #05214 –60-Month Lease FMV

P.O. _____

Item	Description	Quantity	Cost
1	Sharp MX-5140N Digital Copier	1	\$ 146.73
2	Sharp MX-FN10 Saddle Stitch Finisher	1	\$ 30.04
3	Sharp MX-RB20 Paper Pass Unit	1	\$ 4.38
4	Sharp MX-PNX5B 3-Hole Punch Module	1	\$ 7.24
5	Sharp MX-DE21 Stand w/2,000 Sht Tandem Ppr Drwr	1	\$ 15.27
6	Sharp MX-TRX2 Right Exit Tray	1	\$ 1.58
7	Sharp MX-FX11 Fax Expansion Kit	1	\$ <u>13.40</u>
		Subtotal	\$ 218.64
		Tax 7.9%	\$ <u>17.27</u>
		Total	\$ 235.91

60 month lease agreement includes a full service maintenance agreement including all parts, labor and supplies except paper. The cost per copy charge is \$0.0095 black & white, \$0.0560 color.

Authorized By (Print) _____ Signature _____

Title: _____

Date: October 12, 2015



PACIFIC OFFICE AUTOMATION

— PROBLEM SOLVED —

Image Management Contract

No. _____

SOLD TO:

City of Long Beach
 CUSTOMER NAME
 PO BOX 310
 BILLING ADDRESS
 Long Beach WA 98631
 CITY STATE ZIP
 (360) 642-4421
 TELEPHONE
 David Glasson
 ATTENTION

SHIP TO:

City of Long Beach
 CUSTOMER NAME
 115 Bolstad Ave West
 SHIPPING ADDRESS
 Long beach WA 98631
 CITY STATE ZIP
 (360) 642-4421
 TELEPHONE
 David Glasson
 KEY OPERATOR

ORDER DATE	PO#	ORDERED BY	SOLD BY		
October 2015		David Glasson	Garrett Judah		
QTY	ITEM	TYPE	DESCRIPTION	UNIT PRICE	TOTAL
1	C5503	NEW	Ricoh B&W and Color Multifunction Print, Copy, Scan and Fax Finisher + Hole Punch Document Feeder, Drawers and Hard Drive		LEASED
	Service		Includes everything to create an image less paper and staples. Includes toner, drums, maintenance and labor.		
Minimum Monthly Payment (plus applicable taxes) \$ 895.00 Term 60 Months				Device Management	
Service/Supply Commitment	Models	Monthly Minimum Number of Images	Excess Per Image Charge	Excess Billing Cycle	
B&W Images Monthly	C5503	4,500	\$0.017	<input type="checkbox"/> Monthly <input checked="" type="checkbox"/> Quarterly <input type="checkbox"/> Semi-Annual <input type="checkbox"/> Annual	Automated Meter Reading
Color Images Monthly	C5503	5,800	\$0.089		Auto Toner Replenishment
					Advanced Scanning
					Security
CONDITIONS OF SALE, CONTINGENCIES OR COMMENTS					MFP Network Support
Includes delivery, installation and training.					Power Filter
					Delivery
					Subtotal
					Sales Tax
					Total

By signing this Contract, Customer acknowledges and agrees: (a) this Contract is NON-CANCELABLE; (b) all terms and conditions on the reverse side are an integral part of this Contract; (c) to fully understand all terms and conditions stated herein; and (d) this Contract is the entire Agreement between Customer and Pacific Office Automation relating to the equipment and services described herein, and can be changed only by written agreement signed by both parties.

Customer Authorization

Approved by Pacific Office Automation

SIGNATURE _____
 TITLE _____ DATE October 2015

BY _____
 TITLE _____ DATE _____

SERVICE/SUPPLY COMMITMENT TERMS AND CONDITIONS

As consideration for Customer's payment as set forth on the front of the Contract, Pacific Office Automation ("POA") agrees to provide parts and labor service for the equipment purchased or leased hereunder pursuant to the following terms and conditions. POA will provide:

- Replacement of all parts found defective or worn as a result of normal equipment use.
- Labor to repair and properly maintain the equipment.
- All preventative maintenance done at intervals specified by the manufacturer.
- Loaner equipment in the event the equipment requires shop work to repair.
- Replacement of photoconductors and heater rollers found defective or worn as a result of normal use.
- Replacement of black and color toner, black developer, brushes, and filters.
- Factory recommended retrofits and improvements in the equipment.

If color toner is included in the Service/Supply Commitment, the color toner will be supplied within the cost per copy charge based upon the standard manufacturer's yield. Excess toner will be billed at standard manufacturer's retail price. Not included in the Service/Supply Commitment are paper, staples, and network support. Service calls by POA covered under the Service/Supply Commitment will only be made during the hours of 8 a.m. to 5 p.m., Monday through Friday, excluding holidays. Service billed at any other time will be billed at standard overtime rates. For products or services acquired hereunder, the terms of payment are net ten (10) days.

Customer agrees to pay POA the minimum monthly payment and overage charges agreed to on the front of the Contract and agrees that excess images over the allotted minimum amount during the billing cycle will be billed to Customer at the agreed to rate. If not noted, excess images will be charged at POA's book rates. If the Service/Supply Commitment combines two or more pieces of equipment of different operating costs, POA reserves the right to adjust image allocation and pricing to fairly reflect actual usage should the actual usage rate of the equipment vary by more than 10% from the expected usage rates. Customer agrees that POA may increase the Minimum Monthly Payment each year during any term by an amount not to exceed 10% of such charge. Service may include reasonable use of Customer's image allotments and materials. Customer's failure to abide by all payment obligations may result in termination of service.

This Service/Supply Commitment shall continue for the term stated on the front of the Contract. The Service/Supply Commitment shall automatically renew for successive one (1) year terms, unless either party provides written notice to the other party of their intent to terminate prior to thirty (30) days before the expiration of the original term or any subsequent renewal term.

GUARANTEES

POA extends to Customer the following express limited guarantees under the Service/Supply Commitment.

1. **STANDARD LIMITED WARRANTY:** POA warrants New equipment to be free of defect in materials and workmanship for a period of 90 days from installation. This warranty does not extend to replacement of supply items or consumables, including, but not limited to photo conductors, heater rollers, fuser, cleaning kits, toner, developer, or paper. For purposes of this paragraph, New equipment shall be defined as equipment with usage up to 5,000 copies. Used equipment will receive a 30-day warranty.
2. **LIFETIME POWER PROTECTION GUARANTEE:** If a POA Power Filter is included in the Service/Supply Commitment, repairs of damage to covered equipment caused by power surges and/or lightning will be covered.
3. **RESPONSE TIME WARRANTY:** POA guarantees four hour average response time for emergency services for equipment that is within fifty miles of POA branch offices. If POA does not perform guaranteed response time for a period of one year, upon written request, Customer will receive a 5% credit towards Customer's next service or supply purchase from POA.
4. **UPGRADE, TRADE-IN LIMITED GUARANTEE:** For all New equipment purchased hereunder continuously covered under a POA Service/Supply Commitment, POA will guarantee a trade-in value on New equipment sold by POA up to 90% during the first 36 months after acquisition and a minimum guaranteed trade-in value of 10% thereafter.

GENERAL TERMS & CONDITIONS

(1) Unless provided, the terms of sale are ten (10) days net. POA agrees to provide reasonable assistance to Customer in its efforts to finance the purchase or lease of the equipment and/or Service/Supply Commitment; however, Customer understands and acknowledges such financing cannot be guaranteed by POA. Customer shall be ultimately responsible for payment of the purchase price of equipment sold or leased. If not provided, the purchase price is the Manufacturer's Suggested Retail Price of the equipment and/or solutions plus the cost of any lease buyouts, delivery charges, installation charges, and the total Service/Supply Commitment.

(2) If equipment is delivered to Customer before final payment, Customer shall grant to POA a security interest in the equipment and agrees to execute and deliver all documentation necessary to perfect such interest.

(3) If customer defaults in the payment of the purchase price or any other obligation as provided herein, Customer agrees to pay to POA a service charge of 1.5% per month and all of POA's related attorney's fees and collection costs, even if no suit or action is filed.

(4) The sales price herein includes the initial installation of the manufacturer's software onto Customer's computers. Prior to such installation, Customer shall perform and complete a system backup. POA shall not be liable for loss or damage of any kind to data or equipment as a result of the installation of the manufacturer's software. Customer shall be solely responsible for the cost of any cables or additional hardware required to connect equipment to a network. POA shall not be responsible for any updates or problems arising after the initial installation due to a change in Customer's computers and/or Network.

(5) POA MFP Network Service solely provides coverage for services related to the connectivity between the covered equipment and the Customer's Network. MFP Network Service does not provide coverage for services for the Customer's Network itself.

(6) **DISCLAIMER: EXCEPT AS SPECIFICALLY PROVIDED HEREIN, POA DISCLAIMS ALL WARRANTIES, EXPRESS OR IMPLIED, INCLUDING, WITHOUT LIMITATION, ALL IMPLIED WARRANTIES OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE. EQUIPMENT IS SUBJECT TO A MANUFACTURER'S WARRANTY. UNDER NO CIRCUMSTANCES WILL POA BE RESPONSIBLE FOR ANY CONSEQUENTIAL OR INCIDENTAL DAMAGES.**

(7) Customer shall make arrangements to protect or remove sensitive and private data that may become stored on Customer's equipment. While POA may provide options for data removal and protection, Customer is solely responsible for selecting an appropriate data removal standard that meets Customer's business needs. POA is not recommending any particular option, and POA is not liable for damages arising from Customer's failure to fully remove and protect its data. Please note that regardless of which standard Customer chooses, Customer must return leased equipment in full working order at the end of any lease term.

TAB - C



**CITY COUNCIL
AGENDA BILL
AB 15-55**

Meeting Date: October 19, 2015

AGENDA ITEM INFORMATION

SUBJECT: 26th Street N Crosswalk	<i>Originator:</i>	
	Mayor	
	City Council	SL
	City Administrator	
	City Attorney	
	City Clerk/Treasurer	
	City Engineer	
	Community Development Director	
	Fire Chief	
	Police Chief	
	Streets/Parks/Drainage Supervisor	
	COST: \$4,616.80	Water/Wastewater Supervisor
	Other:	

SUMMARY STATEMENT: The Crosswalk flashing sign has received non city funding in the amount of \$3,550.00 at this point. Councilman Linhart requested this be placed on the agenda for consideration to purchase and have installed before the end of the year. The streets fund is projected to have a healthy ending fund balance, and at this point the city may get another offer to support the project.

RECOMMENDED ACTION: *Provide Staff Direction on how to proceed.*



QUOTATION

Q15-5119

525 N. Great Southwest Pkwy
Arlington, TX 76011
972-641-4911

Quoted to Steven Linhart	Cust Code
P 360-244-2199	F
Email steven.linhart@gmail.com	
Company CITY OF LONG BEACH	
115 Bolstad Ave	
Long Beach	WA 98631

Date 09/08/2015

Quoted by Daniel Hernandez
Lead Time _____
Terms Net 30

Part # / Size	Description	Qty	UM	Unit Price	Total Price
1	RRFBPEDX Crosswalk Package Includes 2 activations sites each with: RRFB Yellow LED Flashing Unit, Two-way Communication, Countdown Delay Timer, (Timer adjustable from 0-60 seconds or 0-60 minutes) and an ADA Pedestrian Push Button	1	EA	4395.00	4395.00
2	09104H 30" X 30" RSA PEDESTRIAN XING SYMBOL/YELLOW	2	EA	103.95	207.90
3	45081C POST CAP FOR SQUARE POST	2	EA	6.95	13.90
4	03212 12' x 1.75" 12' Galvanized Square Post	2	EA	48.50	97.00

Ship to for Freight Estimate	
Shipping Via	
Shipping Terms	
Transit Time	
Ship To City	
Ship to State	Zip

Subtotal ~~\$4,713.80~~
Freight Estimate
Total Quote ~~\$4,713.80~~
\$4,616.80

**A quote not accepted within ninety (90) days is subject to review.
Custom products are NOT returnable, refundable or cancelable.**

TAB - D



**CITY COUNCIL
AGENDA BILL
AB 15-56**

Meeting Date: October 19, 2015

AGENDA ITEM INFORMATION		
SUBJECT: <i>Mayoral Proclamation establishing Indigenous Peoples Day</i>	<i>Originator:</i>	
	Mayor	
	City Council	SL
	City Administrator	
	City Attorney	
	City Clerk/Treasurer	
	City Engineer	
	Community Development Director	
	Fire Chief	
	Police Chief	
	Streets/Parks/Drainage Supervisor	
	COST: N/A	Water/Wastewater Supervisor
	Other:	
SUMMARY STATEMENT: The proclamation is in the attached document.		
RECOMMENDED ACTION: None		

Indigenous Peoples Day

Effective Date: Monday, October 10th, 2016

WHEREAS, the Indigenous Peoples of the lands that would later become known as Long Beach have occupied these lands since time immemorial, and Long Beach is built upon the homelands and communities of the Indigenous Peoples of this region, without whom the building of the city would not be possible; and

WHEREAS, we value the many contributions made to our communities through Indigenous Peoples' knowledge, labor, technology, science, philosophy, arts, and the deep cultural contribution that has substantially shaped the character of Long Beach; and

WHEREAS, the City opposes systematic racism toward Indigenous Peoples of Long Beach or any people of any origin and promotes policies and practices that reflect the experiences of Indigenous Peoples, ensure greater access and opportunity, and honor our nation's indigenous roots, history, and contributions; and

WHEREAS, Indigenous Peoples' Day was first proposed in 1977 by a delegation of Native Nations to the United Nations sponsored International Conference on Discrimination Against Indigenous Populations in the Americas; and

WHEREAS, in 2011 the Affiliated Tribes of Northwest Indians, representing 59 Tribes from Washington, Oregon, Idaho, Northern California, Western Montana, and some Alaskan Tribes, passed resolution #11-57 to "Support to Change Columbus Day (2nd Monday of October) to Indigenous Peoples' Day;" and

WHEREAS, the City of Long Beach joins a growing number of cities that have recognized the second Monday of October as Indigenous Peoples Day, creating an opportunity to promote appreciation, tolerance, understanding, friendship, and partnerships among Indigenous Peoples and all others.

NOW THEREFORE, I, Stephen Linhart, Mayor Pro Tem of the City of Long Beach, do hereby proclaim October 10, 2016 as:

Indigenous Peoples Day

in Long Beach, and encourage all citizens to celebrate the thriving cultures and values of the Indigenous Peoples of our region and to continue efforts to promote the well-being and growth of Long Beach's Indigenous community.

TAB - E



**CITY COUNCIL
AGENDA BILL
AB 15-57**

Meeting Date: October 19th, 2015

AGENDA ITEM INFORMATION

SUBJECT: Rapid Housing for Veterans	<i>Originator:</i>	
	Mayor	
	City Council	NH
	City Administrator	
	City Attorney	
	City Clerk	
	City Engineer	
	Community Development Director	
	Finance Director	
	Fire Chief	
	Police Chief	
	Streets/Parks/Drainage Supervisor	
	COST: NA	Water/Wastewater Supervisor
	Tourism & Events Coordinator	Ragan Myers

SUMMARY STATEMENT: Donna would like to come and educate the council on how they help Veterans in our area.

RECOMMENDED ACTION: None

TAB — F

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The Washington State Hospital Association

[View this email in your browser.](#)

BULLETIN



October 5, 2015

To: Chief Executive Officers, Chief Financial Officers, Chief Operating Officers, Government Relations Staff, Public Relations, Legal Counsel, and Chief Nursing Officers

From: James McMahan, Policy Director, Washington Association of Sheriffs and Police Chiefs
Candice Bock, Government Relations Advocate, Association of Washington Cities
Andrew Busz, Policy Director, Finance, Washington State Hospital Association

WSHA Contact: Andrew Busz, andrewb@wsha.org or (206) 216-2533

Subject: **Implementing Senate Bill 5593 - Delivery and Payment for Health Care Services by Hospitals for Inmates and Persons Detained by Law Enforcement**

Purpose

This bulletin is intended to inform you of important changes in Washington state law as a result of enactment of Senate Bill 5593. The bill addresses two issues related to care for people in law enforcement custody: guarding and payment. First, on guarding, the bill requires that when law enforcement accompanies patients who are in custody for a violent offense or a sex offense into the hospital, law enforcement must continue to accompany or secure the patient, except in certain situations. Second, on payment, it establishes a default payment rate for services that are the responsibility of the law enforcement jurisdiction (in the absence of a negotiated agreement between the hospital and the law enforcement jurisdiction).

Applicability/Scope

Senate Bill 5593 affects all hospitals and law enforcement agencies in the state. The law became effective July 24, 2015.

Recommendation

Hospitals and law enforcement entities should familiarize themselves with the law in its entirety to understand the changes in requirements for law enforcement and impact on hospital operations, as well as understand the potential changes in payment under the law. We recommend hospitals meet with their

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enacted in a collaborative manner at the state level as a partnership between the Washington State Hospital Association, the Washington Association of Sheriffs and Police Chiefs, and the Association of Washington Cities. We would like to see that same collaboration around the bill's implementation at the local level.

Key Provisions: Guarding

People who are in police or jail custody sometimes need hospital care. When a violent suspect or convict is in the hospital, there could be a risk of injury to other patients and staff. This law seeks to ensure staff and patient safety.

Any individual in custody for a violent offense or a sex offense, as those terms are defined in RCW 9A.04.0307, who is brought by, or accompanied by, an officer to a hospital must continue to be accompanied or otherwise secured by an officer during the time that the individual is receiving care at the hospital, with some exceptions.

Definitions of Violent and Sexual Offenses

Under the RCW, "violent offense" is defined as:

- Any of the following felonies:
 - Any felony defined under any law as a class A felony or an attempt to commit a class A felony;
 - Criminal solicitation of or criminal conspiracy to commit a class A felony;
 - Manslaughter in the first degree;
 - Manslaughter in the second degree;
 - Indecent liberties if committed by forcible compulsion;
 - Kidnapping in the second degree;
 - Arson in the second degree;
 - Assault in the second degree;
 - Assault of a child in the second degree;
 - Extortion in the first degree;
 - Robbery in the second degree; and
 - Drive-by shooting
- Vehicular assault, when caused by the operation or driving of a vehicle by a person while under the influence of intoxicating liquor or any drug or by the operation or driving of a vehicle in a reckless manner;
- Vehicular homicide, when proximately caused by the driving of any vehicle by any person while under the influence of intoxicating liquor or any drug as defined by RCW 46.61.502, or by the operation of any vehicle in a reckless manner;
- Any conviction for a felony offense in effect at any time prior to July 1, 1976, that is comparable to a felony classified as a violent offense; and
- Any federal or out-of-state conviction for an offense that under the laws of this state would be a felony classified as a violent offense.

Under the RCW "sexual offenses" are defined as: A felony that is a violation of chapter 9A.44 RCW (which includes rape, child molestation, sexual misconduct, indecent liberties, custodial sexual misconduct, and criminal trespass against children) and also includes:

- A violation of RCW 9A.64.020;
- A felony that is a violation of chapter 9.68A RCW (sexual exploitation of children);
- A felony that is, under chapter 9A.28 RCW, a criminal attempt, criminal solicitation, or criminal conspiracy to commit such crimes;
- A felony violation of RCW 9A.44.132 (1) (failure to register as an offender) if the person has been convicted of violating RCW 9A.44.132 (1) (failure to register as an offender) on at least one prior

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- Any conviction for a felony offense in effect at any time prior to July 1, 1976, that is comparable to a felony classified as a sex offense;
- A felony with a finding of sexual motivation under RCW 9A.04A.035 or 13.40.135; or
- Any federal or out-of-state conviction for an offense that under the laws of this state would be a felony classified as a sex offense.

Exceptions to the Guarding Requirement

The officer determines, using his or her best judgment:

- The individual does not present an imminent and significant risk of causing physical harm to themselves or another person;
- There is no longer sufficient evidentiary basis to maintain the individual in custody; or
- In the interest of public safety, the presence of the officer is urgently required at another location and the officer determines, using his or her best judgment and in consultation with his or her supervisor, if available on duty, that the public safety interest outweighs the need to accompany or secure the individual in the hospital. In such cases the law enforcement entity must make a reasonable effort to provide a replacement officer when able to do so.

Key Provisions: Notification, Information, Triage, and Liability

Notifications to Law Enforcement:

Where a health care provider declines law enforcement presence. The law provides that if the medical care provider determines the individual need not be accompanied or secured, that the officer has no ongoing duty. However, two additional provisions apply:

- The hospital must notify the officer or the officer's designee when the individual is expected to be released by the hospital, and
- The medical provider may request the presence of an officer to guard or accompany an individual if, later, the individual demonstrates behavior that presents an imminent and significant risk of causing physical harm. (For example, a previously incapacitated patient is recovering and now feels threatening.)

Where a law enforcement officer declines to leave because the patient does not need guarding. If an officer determines the individual does not need to be accompanied or secured because, in the officer's judgment, there is not an imminent and significant risk of physical harm or there is no longer a sufficient evidentiary basis to maintain the individual in custody:

- The officer must notify the medical care provider; and
- The hospital is not required to notify law enforcement when the individual is released from the hospital.

Where a law enforcement officer must leave because he or she is urgently required elsewhere. If an officer is urgently required to leave, he or she must make an attempt to notify the medical provider or another staff member and make an effort to find a replacement officer. Hospitals, in this case, are obligated to notify law enforcement when the patient is being discharged.

Disclosure of Health Care Information:

A frustration that law enforcement officers expressed is that patient privacy laws sometimes required them to leave the room when the patient was being treated, the patient would assault the medical staff, and another charge would then be filed against the patient. The bill, therefore, makes an important change to the uniform health care information act (RCW 70.02). It allows disclosure of health care information to any law enforcement officer, corrections officer, or guard supplied by a law enforcement or corrections agency who is accompanying a patient pursuant to this act, only to the extent the disclosure is incidental to the fulfillment of the role of the law enforcement officer, corrections officer, or guard. The law enforcement officer is not permitted to read the patient's medical record or in any other way discover more information

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required to leave if the patient's health status is discussed. The WSHA "Hospital and Law Enforcement Guide to Disclosure of Protected Health Information" will be updated to reflect this change.

Triage and Expeditious Treatment:

It is important that law enforcement officers be allowed to return to their public safety duties as quickly as possible. Under the law, when an individual is accompanied or otherwise secured by an officer, the hospital shall see the individual in as expeditious a manner as possible. The hospital is directed to take into consideration best triage practices and federal and state legal obligations regarding appropriate screening and treatment of patients. What this means in practical terms is that if the law enforcement patient has a broken arm and the hospital has another patient waiting also with a broken arm, the law enforcement patient goes first. If the law enforcement patient has a broken arm and another patient has a heart attack, the law enforcement patient will wait.

Liability:

The law provides that other than gross negligence or willful misconduct, the hospital and health care providers, as well as law enforcement, are immune from liability.

Key Provisions: Payment for Services

There has been no standard payment rate for services paid for by law enforcement agencies, which often results in financial uncertainty for both the hospital and law enforcement in the absence of a negotiated agreement. Law enforcement agencies were seeking predictability and transparency in the payments they would be expected to make on behalf of those in their custody. The bill provides a default payment for hospital services based on the Percent of Allowed Charge (POAC) rates established for each facility by the Department of Labor and Industries.

The bill amends RCW 70.48.130, which governs the financial responsibility for medical services among providers, governing units (which includes city, county, and regional jails and law enforcement), and the state Medicaid program. The payment provisions do not apply to services to inmates that are the responsibility of the State Department of Corrections. Payment for inmates of the Department of Corrections is separately addressed in RCW 72.10.030.

The hospital must accept as payment in full, from the law enforcement agency, the facility's percent of allowed charge (POAC) rate or applicable fee schedule as determined by the Washington State Department of Labor and Industries, unless other rates have been agreed to by the law enforcement unit and the hospital. This applies to all inpatient, outpatient, and ancillary services provided to a confined person by a hospital licensed under chapter 70.41. The hospital should continue to bill its regular billed charges for these services, and make appropriate adjustment once payment has been received from the law enforcement agency, based on either the POAC rates, or if a contractual agreement exists, the contracted rates.

The provisions apply only to services provided by a hospital, and do not apply to professional or other services provided and billed by providers that do not fall under the hospital's license. Also, if there is an agreement between the hospital and the law enforcement agency for another payment method, that arrangement may stand.

LA Percent of Allowed Charge and Fee Schedule

The Labor and Industries Percent of Allowed Charge (POAC) Rate and Fee Schedule was agreed upon for these services as they provide a generally fair payment rate for both the hospital and governing unit, particularly for what often is an irregular mix and volume of services. The POAC rates and schedule have the advantage of being relatively simple to administer and a system that is familiar to many law enforcement agencies. The bill references the rates and methodology already required and used by self-insured entities and employers in the state for Worker's Compensation medical claims, either directly

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industries website and current rates can be found [here](#).

While the L&I rates are applicable as payment in full in the absence of an agreement for inmates and suspects in custody, no other L&I-specific billing, utilization management, or benefit requirements apply to these services when requested by the governing unit or the law enforcement entity.

Services to Medicaid Enrollees

The provisions do not apply to services that are paid through the Medicaid program. As a result of Medicaid eligibility expansion, many more people in law enforcement custody qualify for Medicaid. WSHA has worked with law enforcement agencies to expand Medicaid enrollment. Therefore, an increasing amount of services, primarily inpatient, will be payable under the Medicaid program rather than by the law enforcement agency. Most outpatient services will remain ineligible for Medicaid payment while the patient is in custody, even if enrolled in Medicaid. WSHA encourages hospitals to assist local law enforcement with the Medicaid enrollment process for eligible inmates and suspects. All patients will be better served by having a stable system of insurance and there is evidence that recidivism could decline if people have access to necessary health services, particularly mental health and substance abuse services.

Next Steps

WSHA, the Washington Association of Sheriffs and Police Chiefs, and the Association of Washington Cities have planned to jointly host a webinar to provide an overview of these changes to include hospital staff, as well as staff for interested law enforcement entities and governing units. Members of all three organizations are invited to participate.

The webinar is scheduled to occur **Thursday, October 15, from 12:00-1:00 p.m.** The login information is below.

Topic: Senate Bill 5593 Implementation
Date: Thursday, October 15, 2015
Time: 12:00 pm, Pacific Daylight Time (San Francisco, GMT-07:00)
Session number: 804.473.092
Session password: sen1015

To join the training session

1. Go to <https://wsa.webex.com/wsah/>
2. Enter your name and email address.
3. Enter the session password: **sen1015**
4. Click "Join Now".
5. Follow the instructions that appear on your screen.

To join the session by phone only

Call-in toll-free number (US/Canada): 1-877-668-4490
Access code: 804 473 092

We encourage each hospital to contact its local law enforcement and local jail governing units to discuss these provisions, particularly if there is no current agreement regarding payment for services in place.

I attended the Pacific County LTAC meeting last week in support of the Sheriff's request for lodging tax funds for Rod Run and the 4th of July and watched the LTAC members cut their recommendation for the Sheriff's request from \$25,000 down to \$10,000. The Sheriff asked for \$25,000, which is half of what he estimates is needed for 2016. During the LTAC discussion of the Sheriff's request, they commented that it shouldn't come out of the marketing fund, it was draining the fund, it doesn't bring in tourists, and the usual figures on the return of investment for every dollar of lodging tax spent. They also said they wanted to reduce law enforcement expenditures in the future. Your return on investment is the preservation of the public peace, health, and safety so tourists want to return and not leave because of all the 4th of July mayhem, and never return again.

It was frustrating to watch the County LTAC meeting as the public was not allowed to comment. I requested a copy of the audio tape, submitted some public records requests, and sent an email to the State Auditor's Office, who gave me an opinion on police funding out of the Lodging Tax fund which I forwarded to the County Commissioners prior to the meeting.

I've always been an advocate for the LTAC process for the discussions it affords, but not when the LTAC members ignore the need for police coverage for all the tourists they draw to our area. Responsible tourism should include funding for support services for the tourist. The funding for additional tourism support services should be balanced between the Lodging and additional Sales taxes generated, and that is what we do here in Long Beach.

We do not have a LTAC group and can define our own process when and if another committee is formed because of our small population. However for me, the county LTAC meeting was a vision of what can happen when elected officials relinquish their responsibility to preserve public peace, health, and safety, and leave that decision entirely to the LTAC members they select.

That said, our budget workshops are coming up next month and I plan to advocate and support our Long Beach Police Department for the the additional coverage needed for next years Rodrun and 4th of July. Who wants a repeat of this years 4th of July, with fireworks throughout the night, M80s going off all over town, homes shaking from illegal fireworks, and so on? As elected officials we are stewards of the public peace, health, and safety for all residents and visitors to our wonderful town. It's irresponsible not to provide the additional support services during the 4th of July. When you exceed the capacity of your law enforcement and people do not feel safe, you end up deterring tourists, and endangering the citizens you represent.

During the County LTAC meeting they also refused a \$1000 request from the Mayor of Ilwaco for their 4th of July fireworks display citing they were a municipality and one LTAC member noted they would never fund fireworks. Sponsored fireworks displays are exactly the type of activity you want to include so people can enjoy the fireworks in a safe environment. We should fund and encourage sponsored fireworks displays and if possible, work Ilwaco's request into our budget in support of our community.

I'm on the steering committee for the "Not A Ban A Better Plan" group and have attended both town hall meetings. Councilmember Phillips attended a town hall as well. Both times the room was packed with people seeking a solution to this year's mess. All the enforcement officials cited lack of funds and manpower, and allocating additional funds in each of their budgets will go a long way to relieve a lot of the 4th of July problems. Long Beach can take that step to insure our citizens have a safer 4th of July in 2016 by continuing to fully fund the additional police services needed. Councilmember Hanson has been working with the Beach Patrol group which we fund as well, and that needs to be augmented with funds to support standarized signs on the beach approach and safety brochures. We need to continue to

be responsible stewards and not exclude some of this funding from the Lodging Tax citing its draining the fund, it doesn't bring in tourists, or the usual figures on the return of investment for every dollar of lodging tax spent. You can never equate the two but its dividends are immeasurable when it comes to the preservation of the public peace, health, and safety.

I've distributed the following documents:

- My 10/03/2015 letter to the State Auditor's Office
- Long Beach Peninsula Visitors Bureau's 2008 to 2014 tax return balance sheets
- Long Beach Peninsula Visitors Bureau's 2010 to 2014 percentage of total lodging tax fund and percentage of total lodging tax revenue, which does not include the beginning fund balance
- A 2011 article about Cowlitz County deciding to promote their region themselves
- Lodging and Sales tax collections from 2002 to present in the traditional year long cumulative graph and in a monthly graph

Please look over this information so we can discuss it during our Lodging Tax workshops.

During the County LTAC meeting the Visitor's Bureau asked for an additional \$17,060. They also requested \$5,000 to establish a Visitor's Bureau in Chinook, projecting ongoing cost for the Chinook annex would be \$30,000 to \$35,000. The LTAC recommended an increase of \$9,000 over last year for a total of \$141,500 and nothing for the Chinook annex.

In preparation for next months Lodging Tax workshops and a possible request for an increase from the Visitors Bureau, please look over the documents I've included for historical information on the Visitors Bureau balance sheets and percentage of Lodging Tax funds. The monthly Lodging and Sales Tax graphs show when these revenues are collected, keep in mind the data is offset by a month. The Cowlitz County article is an example of an alternate marketing approach that Cowlitz County took when their marketing source became too expensive.

We have options. One possible option is to take the Cowlitz County route and manage our own marketing, establishing a City of Long Beach Welcome Center at the Depot, use flat screen TVs, AppleTVs, and iPads to stream information to the TVs about Long Beach hotels, motels, RV parks, restaurants, etc. Provide wireless printing of information for people to print, or download directly to their mobile device. During the off season we could open the Depot to the Shoebox and Arts community. Of course we'd be asking our Events Coordinator to take on additional responsibilities, but I have confidence she's up to the task, and as with many city projects, the entire staff will pitch in, including myself. Marketing and advertising could be accomplished with the assistance of Long Beach's Beachdog.com. This is just one thought and the possibilities are endless.

I know I've thrown a lot out there, but we have a month or more to think about it, and we can have several workshops to kick around ideas. Keep an open mind and think about the direction we wish to take. Thank you!

County cuts Chamber of Commerce's tourism funding; Plotkin let go

By Barbara LaBoe / The Daily News | Posted: Saturday, November 5, 2011 8:15 pm

Cowlitz County officials are cutting off tourism money to the Kelso-Longview Chamber of Commerce saying they can promote the region themselves cheaper.

For the past five years, the county paid the chamber \$175,000 a year to coordinate tourism promotions and activities. Without the tourism money from the county to pay salaries, the chamber has let go Mark Plotkin, who oversaw tourism planning, and his assistant.

Tourism promotion will now be handled by Mike Moss, who already oversees the county's Event/Expo Center and its Hoffstadt Bluffs Visitor Center near Mount St. Helens. Officials say the change allows the county to spend almost four times as much on actual tourism promotion — to \$85,000 annually from about \$25,000 annually, Moss said. According to Commissioner James Misner, 86 percent of the county's tourism payment goes toward salaries.

County and chamber officials said the decision to end the contract had nothing to do with Plotkin's performance and instead was financial.

"Mark Plotkin is a very talented individual and has been a good asset to tourism, but we were looking for ways to stretch our dollars," said Misner, who cited increased tourism as a goal when running for commissioner in 2010. "Overall we wanted more tourism promotion, including Internet and other media. And if we could reduce administrative costs, we could put more money in promotion."

Given Misner's focus on tourism, the contract change wasn't a surprise to chamber officials.

"I had anticipated that they were probably going to want to pull back tourism again," chamber President/CEO Rick Winsman said. "I'm proud of what we've done, but quite honestly, from the county's point of view, I think it's the right time and the right circumstances, particularly in light of the fact that the state has no resources whatsoever for tourism. ... The more resources that can be put into promotion, the more bang for the buck you're going to get."

A tourism liaison position will be added to Moss' staff, but the overall personnel costs for promoting tourism will still be dramatically reduced, Misner said.

Tourism money comes from the county's share of lodging taxes. By state law it can be spent only on items or programs that promote tourism. Misner said the county will have to pay about \$23,000 to cancel the chamber contract and cover a month of severance pay.

Commissioner George Raiter said some dissatisfaction with the direction of tourism promotion also played into the decision, but he added that's to be expected with spending for tourism, where promotion dollars don't always produce immediate results.

"There's always some dissatisfaction with tourism because there are so many competing interests," Raiter said. "I wouldn't attribute that to Mark (Plotkin), I'd say it's more the nature of the beast. But, when you're looking where to make cuts, you look at the areas where there are the most concerns and complaints."

Plotkin said he's proud of his record, both at the chamber and before when he was the lone county tourism employee.

"We had a new commissioner who ran on changing tourism and apparently this is one of the changes," Plotkin said Friday.

"I'm proud of the record I left over the last 12 years and think we've accomplished some great things. We brought the community together, produced an annual visitor guide, updated the website several times and had great stakeholder participation."

Despite the shake-up, it's possible a plan to move the tourism center to the Three Rivers Mall will still be implemented. County, chamber and city of Kelso officials are still discussing the particulars, but Misner said the county is interested in the idea of the move.

Misner also said a newly formed tourism board will help advise Moss on ways to improve the county's tourism promotion. Those suggestions will have no impact on the board's "Big Idea" budget, an annual expenditure of \$67,000 that will be made available in alternating years to the county's five cities and unincorporated area for specific tourism ventures.

Subject: Re: Lodging Tax & Lodging Tax Advisory Committee Related Questions
From: Mark Perez (amperezlbwa@yahoo.com)
To: folkersa@sao.wa.gov;
gwenbrake@gmail.com; bettelukrause@gmail.com; nikkifortuna@gmail.com;
beachhomeoldandnew@gmail.com; oobear@centurytel.net; rrhann7@aol.com; vav917@icloud.com;
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randrew@longbeachwa.gov; nhanson@longbeachwa.gov; slinhart@longbeachwa.gov;
Cc: jphillips@longbeachwa.gov; layers@co.pacific.wa.us; fwolfe@co.pacific.wa.us;
srogers@co.pacific.wa.us; mayor@ilwaco-wa.gov; pss@willapabay.org; karlhintz@compast.net;
gglen@portofilwaco.org; director@pacifiedc.org; innkeeper@theshelburneinn.com;
yellowboots@northjettybrew.com; cshells@earthlink.net; boreas@boreasinn.com;
nancygorshe@reachone.com; jim.sayce@centurytel.net; tiffany@adrifhotel.com;
info@willapaharbor.org; jthandir@gmail.com; andi@funbeach.com; dmurry@longbeachwa.gov;
Bcc:
Date: Friday, October 2, 2015 11:36 AM

(I've copied interested parties from the City of Long Beach, the City of Ilwaco, the Long Beach Visitor's Bureau, local Law Enforcement, the County Commissioners, and the Not A Ban A Better Plan steering committee which is a group of citizens who are fed up with what the 4th of July has become on the Long Beach Peninsula.)

Angela, I forwarded you note below concerning the State Auditor's Office opinion in respect to allocating Lodging Tax funds to the Sheriff for extra policing during the 4th of July weekend to all the Pacific County Commissioners. I attended the Pacific County Lodging Tax Advisory Committee (LTAC) meeting last night where the committee heard from applicants and then decided on what recommendation amounts to approve. No public comment was allowed.

After the Sheriff made his presentation the LTAC group questioned if allocating Lodging Tax funds to the Sheriff was allowed, the chair Commissioner Steve Rogers said its been researched, its allowed, but did not mention the SAO's opinion. During the recommendation approval process when they got to the Sheriff's request the discussion was geared to return on investment, the Sheriff did not bring in any tourist, no heads-in-bed, the need to remove the Sheriff allocation in the future, its draining the fund. Most of the arguments against funding the Sheriff came from the LTAC Vice Chair Andi Day, the director of the Long Beach Peninsula Visitors Bureau and activity user, and Laurie Anderson a collector of tax who is also on the Visitors Bureau board (<http://funbeach.org/blog/board-of-directors/>). Of the request the Sheriff made for \$25,000 for extra policing for not only the 4th of July but other events like Rod Run, they approved a recommendation of only \$10,000. While the Visitors Bureau received \$141,000 and the other requestors received either nothing up to \$38,000 of the total \$305,000 Lodging Tax budget with some of the fund being held in reserve by the County Commissioners. No discussion was made about the saving reserve the Visitors Bureau has had for years (pulled from public 2014 - 211 Federal tax records \$45,603 - \$55,463, reference the attached file). Plus during the approval discussion the Visitors Bureau Director was able to reiterate their need for funds, an opportunity that was not presented to all the other applicants.

I've submitted Public Records Requests for the list of approved recommendations, the meeting audio, all the application submitted to LTAC, and a history of Lodging Tax fund revenues and expenditures, but all these will take time to receive and evaluate and the 2016 County Budget is scheduled for approval on Oct 27th, so I cannot stress how urgent this matter is.

Commissioner Steve Rogers and some of the LTAC members sited text from the following RCW 67.28.1816 Lodging tax - Tourism promotion, and other sections as to why not to fund the Sheriff and that once the LTAC committee approved their recommendations to the commissioners the Sheriff would have to go elsewhere for funding.

(2)(ii) The local lodging tax advisory committee must select the candidates from amongst the applicants applying for use of revenues in this chapter and provide a list of such candidates and recommended amounts of funding to the municipality for final determination. The municipality may choose only recipients from the list of candidates and recommended amounts provided by the local lodging tax advisory committee.

The LTAC group also allowed a late submission even through it stated in their application no late submission would be considered. They said they had a meeting to discuss the late submission, but was this meeting announced to the public.

I think its irresponsible for the Lodging Tax Advisory Committee to allocate funds for organizations that bring tourist to the area, for the Long Beach Peninsula Visitor's Bureau to boast it brings in the millions of revenue dollars via the 10s of thousands of tourist, then not fund any of the additional policing needed and expect the citizens to pay for the extra police coverage or go without protection. Plus the citizens have no say in the matter!

After the meeting I told Andi Day, LTAC Vice Chair & Visitor's Bureau Director, that RCW 67.28.1816 was specifically passed and states "This act is necessary for the immediate preservation of the public peace, health, or safety.." and that funding for the Sheriff was allowed, her response was its allowed, but that doesn't mean we have to recommend it.

Please let me know if any of this warrants a State Audit or if this is how the process is and all the people on the Long Beach peninsula have to live with the 4th of July with all the illegal fireworks going off all night, the treat of fires, the drinking, the 1 death, and the lack of policing of current laws because the law enforcement agencies are overwhelmed. Andi said during the meeting the Visitors Bureau wanted 42% of the budget, they got 46% so I guess we can thank them for 42% of the lawlessness the 4th of July brings.

Take care, regards, Mark

From: "Folkers, Angela (SAO)" <folkersa@sao.wa.gov>
To: Mark Perez <amperezlbwa@yahoo.com>
Sent: Tuesday, September 29, 2015 9:03 AM
Subject: RE: Lodging Tax & Lodging Tax Advisory Committee Related Questions

Good morning,

For question 1, it would be option 2 noted below (the Lodging Tax Advisory Committee makes recommendations to councils/commissioners on Lodging Tax fund uses, but the final decision on how to allocate those funds is up to the elected body, councils/commissioners)

For question 2, it appears that the costs you list below would qualify for lodging tax funds since they fall under the operation of special events and festivals designed to attract tourists (as listed in the statute you have referenced below)

I hope this helps!

From: Mark Perez [mailto:amperezlbwa@yahoo.com]
Sent: Monday, September 28, 2015 6:32 PM
To: Folkers, Angela (SAO)
Subject: Lodging Tax & Lodging Tax Advisory Committee Related Questions

Angela, I'm a City of Long Beach Councilmember and have some related questions. Could you please respond via email as I need to share this information with our city, county, and interested parties.

Question 1:

Does the Lodging Tax Advisory Committee have the final say on how Lodging Tax funds are allocated? "OR" Does the Lodging Tax Advisory Committee make recommendations to councils/commissioners on Lodging Tax fund uses, but the final decision on how to allocate those funds is up to the elected body, councils/commissioners?

Question 2:

Per the following extract of RCW 67.28.1816, can we allocate Lodging Tax funds to the city police or county Sheriff for the preservation of public peace and safety? Our 4th of July draws 10s of thousands of tourist to our peninsula and beaches overwhelming our police agencies and we'd like to request LTAC funds to augment our force for the duration of our busiest tourist event.

----- Here is the extract...

RCW 67.28.1816

Lodging tax — Tourism promotion.

<http://apps.leg.wa.gov/RCW/default.aspx?cite=67.28.1816>

(1) Lodging tax revenues under this chapter may be used, directly by any municipality or indirectly through a convention and visitors bureau or destination marketing organization for:

(b) The marketing and operations of special events and festivals designed to attract tourists;
[2013 c 196 § 1; 2008 c 28 § 1; 2007 c 497 § 2.]

Notes:

Effective date -- 2013 c 196: "This act is necessary for the immediate preservation of the public peace, health, or safety, or support of the state government and its existing public institutions, and takes effect July 1, 2013."
[2013 c 196 § 3.]

Please feel free to contact me if you need additional clarification or have any questions. I'm available via email or phone 360-642-4544.

Thank you in advance, regards,

Mark Perez

Glass Float Festival / Sister City Japan

Contact Person – Al Harper

7901 West Clearwater Ave Lot 145

Kennewick, WA. 99336

I have already sent visitor pamphlets about the area and a few small swag items to be sent with the letter to the Japanese President.

We are looking for a DVD to send in addition to the written material. I will ask Andi Day to assist us with this.

Working with Al Harper and the Lions Club to partner with a glass float festival or event.

Would like to see the Kiwanis do a breakfast and the Lions Club do a lunch for the event. @ Day shoulder Season event. Or a multiple month event like Lincoln City.

Al is waiting for the new International Roster to come out. He is following protocol. Amore Lions Club is the Japanese Sister City Organization.

He believes that the new International Lions Club President is from Japan which will help with our cause. His name is Mr. Amada.

Wants to use this as an educational event or an awareness event. Japan/United States, Marine and tidal issues, Kids Promotions.

Al is considering doing a project in his name and thought that we could procure 5,000 glass fishing floats with netting for our community.

Al and I would like to see the City bring this gentleman to the event. If this happens we will need some funding for lodging and food. Flight will be purchased by the Lion Club.

Al is going to prepare a letter on behalf of both groups to see about getting the items we are looking for, in addition to having the International president join us in Long Beach.

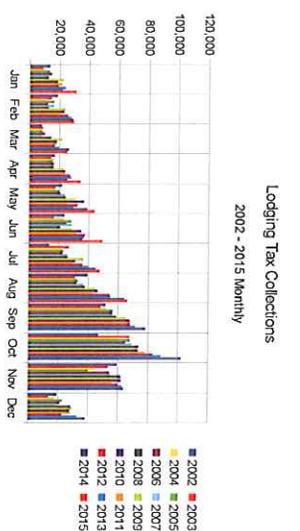
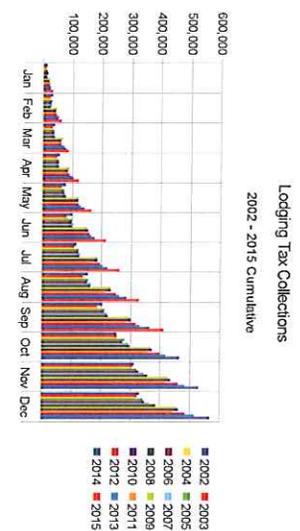
LBVB

Year	Vendor	Annual Total	Total Lodging Tax Fund	Percentage	Total Revenues	Percentage
2009	Peninsula Visitors Bureau	\$30,631.86	\$713,351.00		\$354,000.00	
2010	Peninsula Visitors Bureau	\$191,158.86	\$833,103.00	22.95%	\$404,000.00	47.32%
2011	Peninsula Visitors Bureau	\$156,130.37	\$743,546.00	21.00%	\$404,000.00	38.65%
2012	Peninsula Visitors Bureau	\$134,741.40	\$717,367.00	18.78%	\$458,500.00	29.39%
2013	Peninsula Visitors Bureau	\$153,958.99	\$702,928.00	21.90%	\$467,500.00	32.93%
2014	Peninsula Visitors Bureau	\$178,354.29	\$678,812.00	26.27%	\$483,300.00	36.90%
2015	Peninsula Visitors Bureau	\$103,950.01	\$715,905.00		\$541,000.00	

Visitors Bureau Tax Returns 2008 - 2014

Description	2014	2013	2012	2011	2010	2009	2008
Tax form	990	990	990	990	990	990	990
Statement of Revenue							
Contributions Gifts Grants and Other Similar Amts							
Membership dues	\$66,795	\$65,202	\$32,988	\$47,245	\$57,047	\$40,917	\$262,953
Government grants (contributions)	\$316,964	\$284,823	\$268,962	\$286,322	\$308,534	\$226,038	\$1,895
All other contributions, gifts, grants, & similar amounts not included above	\$4,092	\$4,273	\$985	\$1,264	\$1,598	\$1,495	\$1,895
Noncash contributions included in lines 1a-1f							
Total	\$387,851	\$354,298	\$302,935	\$334,831	\$367,179	\$268,450	\$264,848
Program service revenue							
Member Advertising	\$29,487	\$33,308	\$52,922	\$66,409	\$55,242	\$44,806	\$94,820
Misc. Retail Sales	\$1,673	\$1,889	\$1,501	\$2,207	\$1,768	\$2,941	\$2,680
Total	\$31,160	\$35,197	\$54,423	\$68,616	\$57,010	\$47,747	\$94,820
Investment income (including dividends, interest, and similar amounts)	\$61	\$91	\$138	\$252	\$198	\$112	\$295
Total revenue	\$419,072	\$389,586	\$357,496	\$403,699	\$424,387	\$316,309	\$362,643
Advertising and promotion							
Webpage/Internet	\$151,287	\$133,375	\$82,136	\$65,659	\$65,750	\$64,480	\$130,218
Publications/Printing	\$19,909	\$21,130	\$40,725	\$51,566	\$53,675	\$38,268	\$46,680
Advertising Discounts	\$15,642	\$66,376	\$3,693	\$42,787	\$90,010	\$41,543	\$42,398
				\$15,983			
Balance Sheet							
Assets							
Cash – non-interest-bearing	\$60,100	\$73,624	\$123,485	\$89,374	\$111,430	\$85,017	\$85,639
Savings and temporary cash investments	\$45,603	\$55,463	\$55,404	\$55,286			
Total assets	\$105,703	\$129,087	\$178,889	\$144,660	\$111,430	\$85,017	\$85,639

Lodging Tax Collections



Year	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Checksum
2002	13,038	18,462	7,726	16,691	21,696	23,322	13,162	39,089	51,426	46,471	59,416	18,956	329,445
2003	8,682	14,541	8,493	14,145	17,273	16,587	26,523	30,843	48,295	67,853	53,430	13,819	320,484
2004	10,105	11,102	7,578	16,118	17,166	23,029	22,258	31,670	51,874	61,267	44,616	17,442	314,225
2005	12,778	12,776	15,939	14,882	19,855	27,946	22,795	32,801	56,409	67,967	40,664	22,828	342,533
2006	14,315	11,886	9,766	15,886	20,549	24,825	22,381	31,753	56,105	64,794	54,099	21,166	347,526
2007	22,516	15,789	7,906	15,532	23,297	28,182	25,582	36,190	56,275	69,315	55,137	19,123	384,154
2008	12,000	12,225	14,084	15,617	24,065	20,642	26,678	37,639	58,840	73,655	61,895	28,520	385,039
2009	22,516	22,873	17,280	23,566	31,298	28,678	36,315	44,509	65,200	72,445	59,162	27,822	457,221
2010	18,380	20,883	18,003	18,003	25,853	34,770	30,930	45,927	68,188	77,980	62,140	27,822	481,816
2011	18,828	22,873	17,280	23,566	31,298	28,678	36,315	44,509	65,200	72,445	59,162	27,822	444,828
2012	21,684	25,537	16,807	19,645	27,005	37,454	39,084	54,718	67,382	83,054	60,168	22,666	482,103
2013	21,684	25,537	16,807	19,645	27,005	37,454	39,084	54,718	67,382	83,054	60,168	22,666	514,270
2014	21,684	25,537	16,807	19,645	27,005	37,454	39,084	54,718	67,382	83,054	60,168	22,666	514,270
2015	31,054	28,604	26,126	34,218	43,654	49,367	44,463	64,089	78,072	101,989	63,799	38,210	566,487

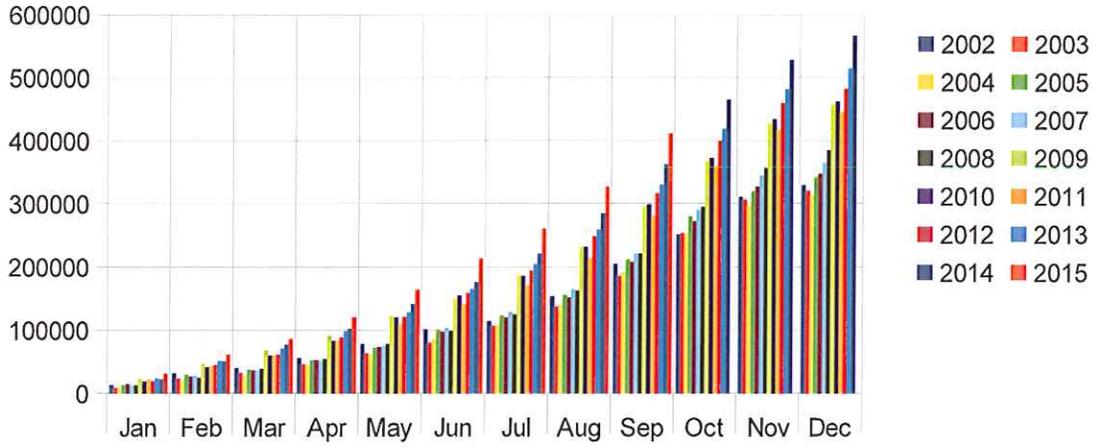
Monthly

Year	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Checksum
2002	13,038	18,462	7,726	16,691	21,696	23,322	13,162	39,089	51,426	46,471	59,416	18,956	329,445
2003	8,682	14,541	8,493	14,145	17,273	16,587	26,523	30,843	48,295	67,853	53,430	13,819	320,484
2004	10,105	11,102	7,578	16,118	17,166	23,029	22,258	31,670	51,874	61,267	44,616	17,442	314,225
2005	12,778	12,776	15,939	14,882	19,855	27,946	22,795	32,801	56,409	67,967	40,664	22,828	342,533
2006	14,315	11,886	9,766	15,886	20,549	24,825	22,381	31,753	56,105	64,794	54,099	21,166	347,526
2007	22,516	15,789	7,906	15,532	23,297	28,182	25,582	36,190	56,275	69,315	55,137	19,123	384,154
2008	12,000	12,225	14,084	15,617	24,065	20,642	26,678	37,639	58,840	73,655	61,895	28,520	385,039
2009	22,516	22,873	17,280	23,566	31,298	28,678	36,315	44,509	65,200	72,445	59,162	27,822	457,221
2010	18,380	20,883	18,003	18,003	25,853	34,770	30,930	45,927	68,188	77,980	62,140	27,822	481,816
2011	18,828	22,873	17,280	23,566	31,298	28,678	36,315	44,509	65,200	72,445	59,162	27,822	444,828
2012	21,684	25,537	16,807	19,645	27,005	37,454	39,084	54,718	67,382	83,054	60,168	22,666	482,103
2013	21,684	25,537	16,807	19,645	27,005	37,454	39,084	54,718	67,382	83,054	60,168	22,666	514,270
2014	21,684	25,537	16,807	19,645	27,005	37,454	39,084	54,718	67,382	83,054	60,168	22,666	514,270
2015	31,054	28,604	26,126	34,218	43,654	49,367	44,463	64,089	78,072	101,989	63,799	38,210	566,487

Lodging Tax Graphs

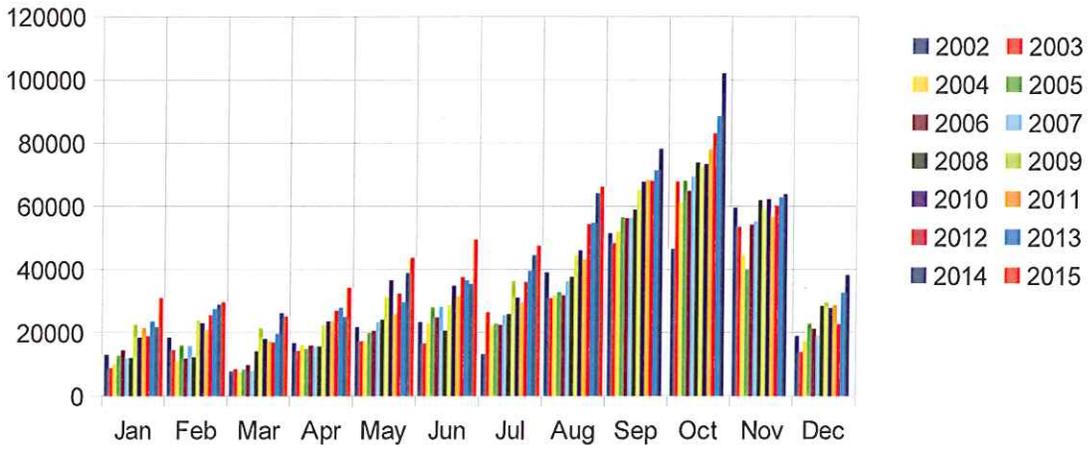
Lodging Tax Collections

2002 - 2015 Cumulative



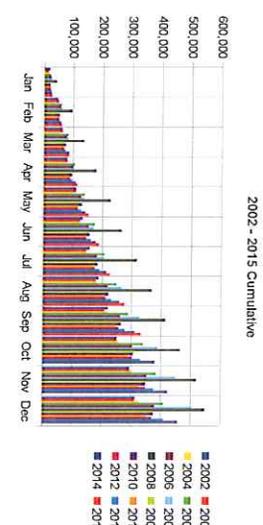
Lodging Tax Collections

2002 - 2015 Monthly

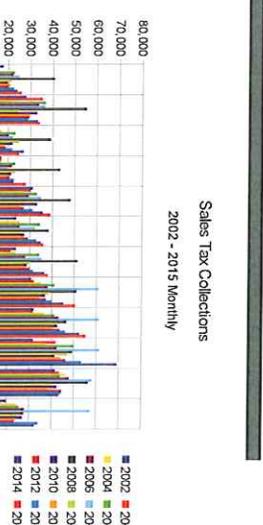


Sales Tax Collections

Cumulative	2002 - 2015												Checksum
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
2002	17,633	45,621	60,953	77,933	100,032	132,884	156,652	187,844	219,238	250,928	282,598	312,485	312,485
2003	13,844	49,020	62,526	79,370	100,593	132,405	144,838	175,986	209,236	250,285	283,722	310,937	310,937
2004	15,610	37,240	54,352	71,544	98,659	124,161	147,879	182,993	219,420	250,235	283,722	308,984	308,984
2005	22,865	58,701	82,772	105,924	138,965	173,382	207,501	248,640	289,774	320,335	364,000	398,584	398,584
2006	22,236	55,714	75,947	97,584	126,860	152,119	179,996	217,877	259,952	303,292	343,037	378,693	378,693
2007	24,802	61,182	83,326	103,014	128,051	152,114	182,217	221,887	263,209	305,415	341,037	378,693	378,693
2008	40,725	95,204	134,902	178,276	226,422	254,728	316,224	367,172	413,904	463,052	519,402	541,720	541,720
2009	21,544	46,204	71,143	94,453	126,051	152,114	182,217	220,987	263,209	305,415	341,037	378,693	378,693
2010	19,594	52,507	68,360	95,754	128,762	156,219	184,700	220,987	264,055	305,415	341,037	378,693	378,693
2011	20,635	50,157	68,360	95,754	128,762	156,219	184,700	220,987	264,055	305,415	341,037	378,693	378,693
2012	20,041	49,300	68,154	94,585	115,689	144,698	174,771	212,072	255,774	302,044	328,071	370,112	370,112
2013	22,394	51,285	73,023	95,682	126,703	159,542	191,030	231,057	277,025	320,401	346,761	374,670	374,670
2014	22,952	56,932	83,861	112,491	141,699	176,701	213,084	258,276	310,678	330,401	346,761	408,866	408,866
2015	25,706	59,754	84,608	112,491	151,378	187,262	225,284	275,778	331,011	379,984	423,199	455,570	455,570



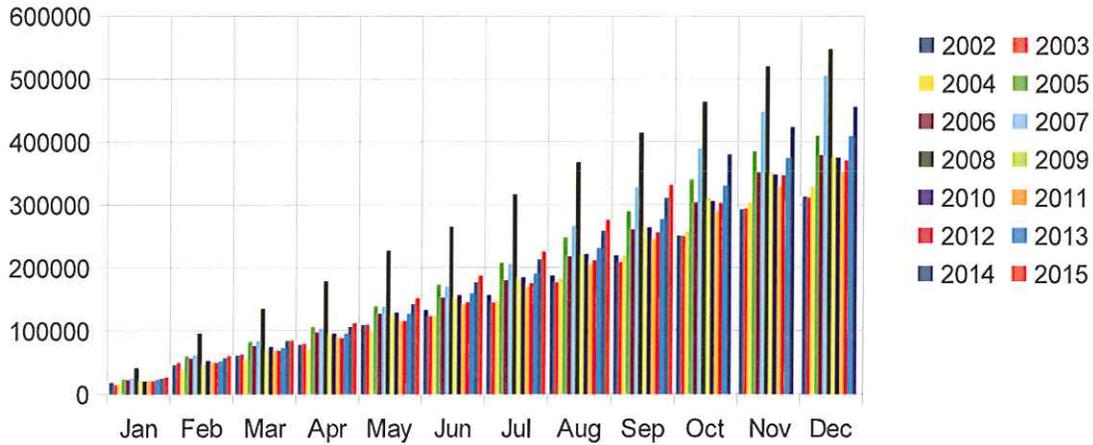
Monthly	2002 - 2015												Checksum
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
2002	17,633	27,988	15,332	16,980	31,099	23,954	23,765	30,682	31,954	31,640	41,670	19,888	312,485
2003	16,844	35,176	13,506	16,844	30,213	13,822	21,433	32,028	31,510	41,860	43,488	17,215	310,937
2004	15,610	21,630	17,112	17,192	27,125	25,492	23,718	35,114	36,461	38,059	46,447	24,584	328,584
2005	22,865	36,836	23,071	23,152	33,042	34,416	34,119	41,139	41,130	50,135	44,090	25,557	409,552
2006	22,236	33,478	20,233	20,233	29,285	25,250	27,877	37,881	43,075	42,340	47,745	27,555	379,893
2007	24,802	36,380	22,144	19,698	35,045	32,233	35,208	50,948	61,213	61,580	58,307	27,918	504,730
2008	40,725	55,023	38,154	43,374	48,146	38,306	51,496	60,872	46,632	49,258	56,347	27,918	547,227
2009	21,544	24,660	24,939	24,939	31,608	26,053	30,103	38,770	42,222	47,119	40,718	24,982	374,764
2010	19,594	32,913	22,011	22,011	32,958	27,457	28,481	36,888	42,467	41,361	42,318	24,982	376,028
2011	20,635	29,522	18,203	18,203	25,856	21,310	20,103	34,585	40,729	43,998	38,990	23,928	352,629
2012	20,041	29,259	18,854	18,854	20,431	29,009	30,073	37,301	43,702	46,270	44,717	23,351	370,112
2013	22,394	28,871	21,758	22,287	31,021	32,839	31,488	40,027	45,968	53,376	44,259	34,255	408,866
2014	22,952	32,980	26,929	26,929	33,551	33,002	36,393	45,182	52,233	63,306	43,215	32,371	455,570
2015	25,706	34,088	24,944	27,183	38,887	33,894	38,022	50,494	55,233	69,306	43,215	32,371	331,011



Sales Tax Graphs

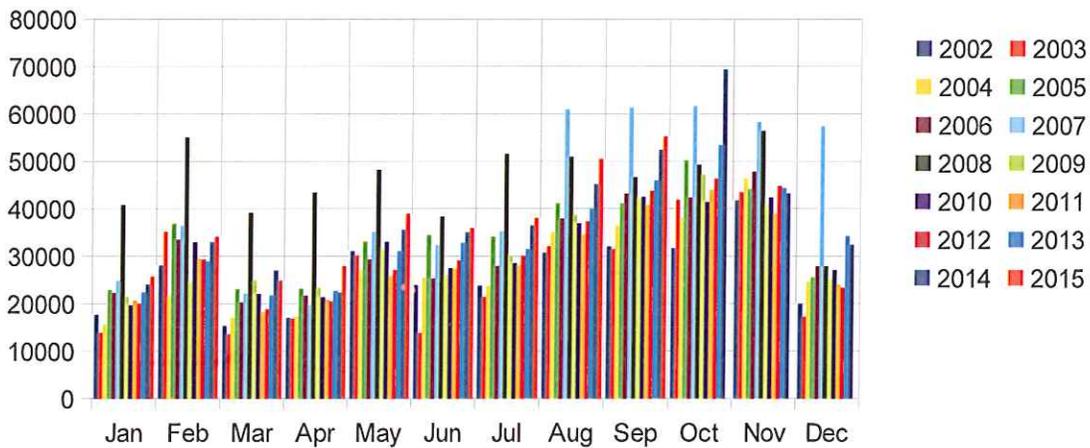
Sales Tax Collections

2002 - 2015 Cumulative



Sales Tax Collections

2002 - 2015 Monthly



THE AMERICAN LEGION



DON R. GRABLE POST NUMBER 48
POST OFFICE BOX 686
ILWACO, WA 98624

October 10th, 2015

Mayor Bob Andrew and Council
City Administrator Gene Miles
City of Long Beach
PO Box 310
Long Beach, WA. 98631

Dear Mayor Andrew,

Don R. Grable Post No. 48 of the American Legion in Ilwaco will have its Twenty-eighth Annual Derald D. Robertson Safety Awards Ceremony on Wednesday, October 28th, 2015. During this evening, we honor those who protect and serve the citizens of our coastal communities. You and your council, the City Administrator Gene Miles, and guests are cordially invited to attend the Awards Dinner that will be held at the Columbia Pacific Heritage Museum, located at 115 SE Lake Street immediately west of the old Legion Hall in Ilwaco.

Social Hour	6 – 6:30 P.M.
Dinner	6:30 P.M.
Awards Ceremony	Following Dinner

For planning purposes, please call or email me by October 24th, indicating the total expected attending headcount.

If you have any questions, please email me at dickwallace2950@gmail.com or call me at (360) 642-4188. Thank you for your support of the many Legion activities and we look forward to seeing you.

For God and Country,

Dick Wallace, Commander and Chairman
Law and Order Safety Awards
Don R. Grable Post 48, American Legion
2950 State Route 101
Ilwaco, WA. 98624